



RISK  
MANAGEMENT  
Consulting Health Scientists

2019 Yuma Pacific Southwest  
AIHA meeting in San Diego  
January 23-25, 2019

## Protecting Worker Health and Total Worker Health: A Vision for our Profession



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**Confronting Risk and Making a Choice:  
Do I Gain or Do I Lose?  
Do I Look Back or Do I Look Forward?  
Do I See New Horizons and Opportunities?  
Do I Feel Discomfort and Fear?**

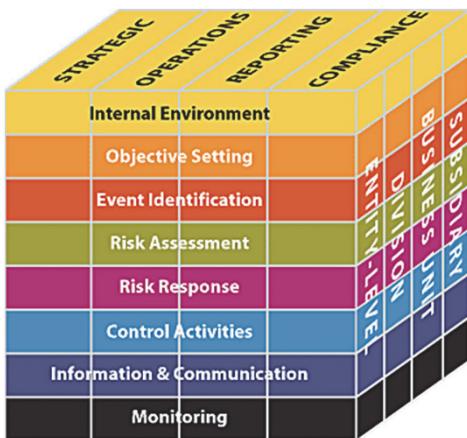


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## Enterprise Risk Management (ERM)

### An AIHA "BoK" Initiative



**COSO's Enterprise Risk Management Framework**  
Committee of Sponsoring Organizations of the Treadway Commission



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## Value of Our Profession



“With regard to our Business Enterprise,  
HSE is necessary, but the value is razor thin.”  
– Anonymous Client



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## Key Constituents of Business

- Customers
- Workers
- Shareholders

### What is the Corporate Priority?

(Competition, Issues, Stresses bring Tradeoffs)

#### Why (Should) Shareholders Come First



1916 Model T Ford

"A business corporation is organized primarily for the profit of **the stockholders**, and the discretion of the directors is to be exercised in the choice of means to attain that end, and does not extend to the reduction of profits or the nondistribution of profits among stockholders in order to benefit the public, making the profits of the stockholders incidental thereto."

204 Mich. 459  
170 N.W. 668  
**DODGE et al.**  
v.  
**FORD MOTOR CO. et al.**  
No. 47  
Supreme Court of Michigan  
Feb. 7, 1919.



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## Have Modern Workers become Modern Slaves?

**What are the facts?**

**What are the perceptions?**

**What are the politics?**

**What needs to be changed?**

**How can changes be made?**

**Is MAGA working?**

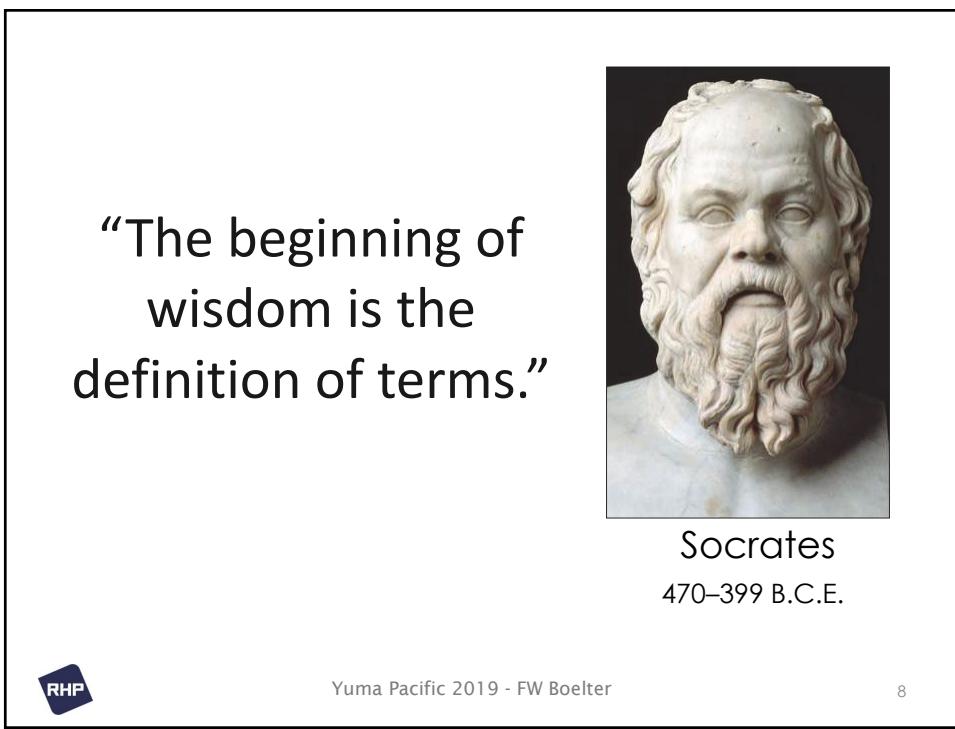
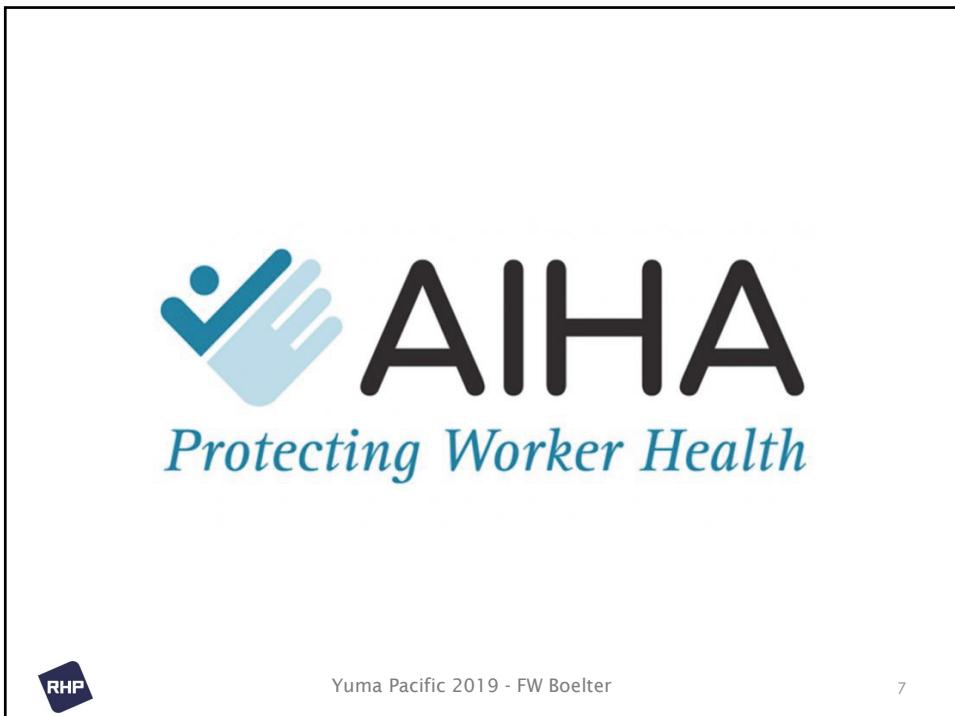
**Are trade wars working?**

**For whom are things working?**



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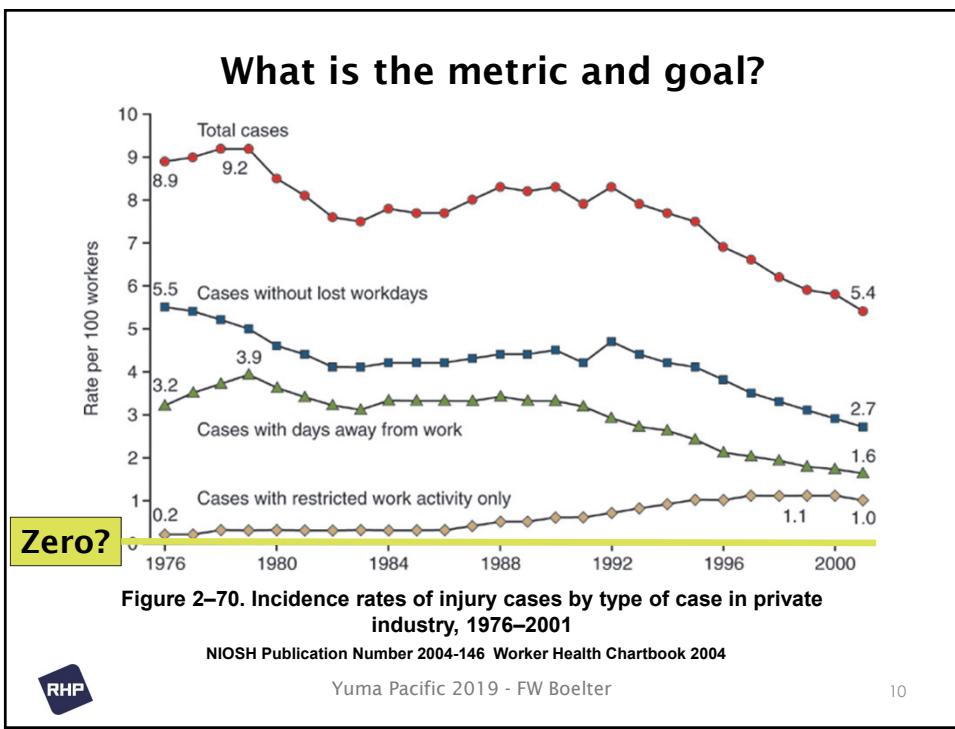
**Merriam-Webster**

<i>Protecting</i>	To cover or shield from exposure, injury, damage, or destruction.
<i>Worker</i>	One that works especially at manual or industrial labor or with a particular material.
<i>Health</i>	The condition of being sound in body, mind, or spirit. A condition in which someone or something is thriving or doing well.

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## Worker/Employee/Workplace/Place of Work

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## We all have reasons for why Health matters

Usually personal in nature

- I want to be vibrant in my old age
- I want to be an energetic mother / father
- I don't want to be sick!
- I want to look and feel better
- I want to provide for myself and family to the best of my capabilities

Johnson & Johnson GLOBAL HEALTH SERVICES

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## What does good Health mean to the business?

It matters if it links to performance and the bottom line!

I want my employees to be productive and "present"

We need the business to be innovative

We need our employees to give us a competitive edge

We want to attract and retain top talent

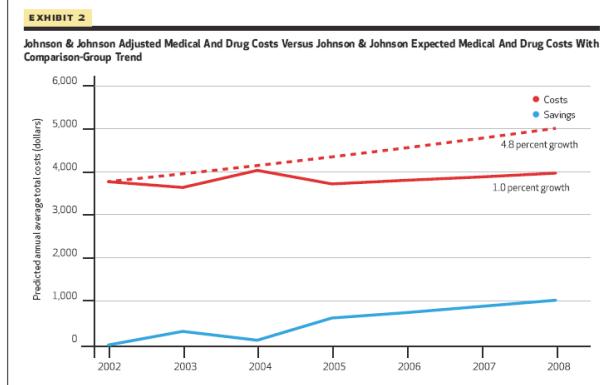


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## A Culture of Health while Speaking the Language of Business

A Sustainable approach to Bend the Health Care Cost Curve

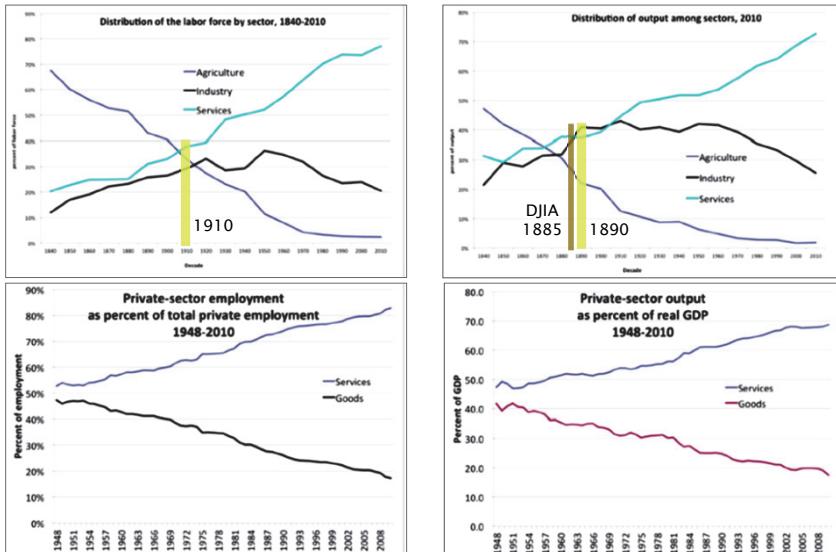


Average Savings 2002-2008 = \$565/employee/year  
Estimated ROI: \$1.88 - \$3.92 per \$1.00 invested

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## History and the Long-Run



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## Productivity and Wages



**Samuel Slater**  
(1768 to 1835)

Father of the American Industrial Revolution  
(Also my great<sup>3</sup> grandfather)



**Frederick Winslow Taylor**  
(1856 to 1915)

Father of Industrial Engineering  
Father of the Scientific management & Efficiency Movement



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## Revolutions

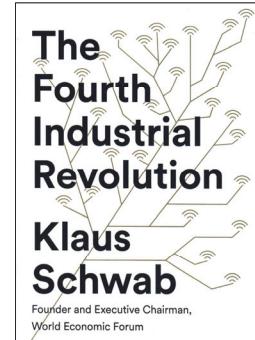
**Health and safety is integral to revolutions.**

**Who benefits from revolutions?**

**Does health and quality of life always increase?**

**Do risks always go down?**

- 1700-1800 1<sup>st</sup> Industrial Revolution: Water/Steam (Samuel Slater)
- 1870-1941 2<sup>nd</sup> Industrial Revolution: Electricity (Fred Taylor)
- 1980's-?? 3<sup>rd</sup> Industrial Revolution: Computers (Fred Boelter)
- 2016-?? 4<sup>th</sup> Industrial Revolution: Robotics (Any of you?)

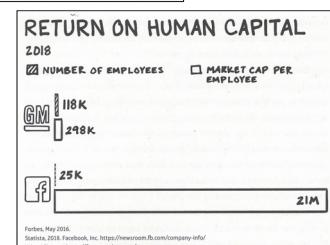
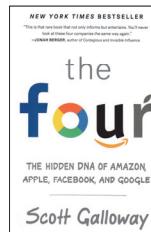
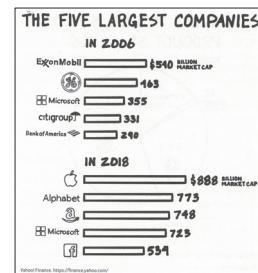


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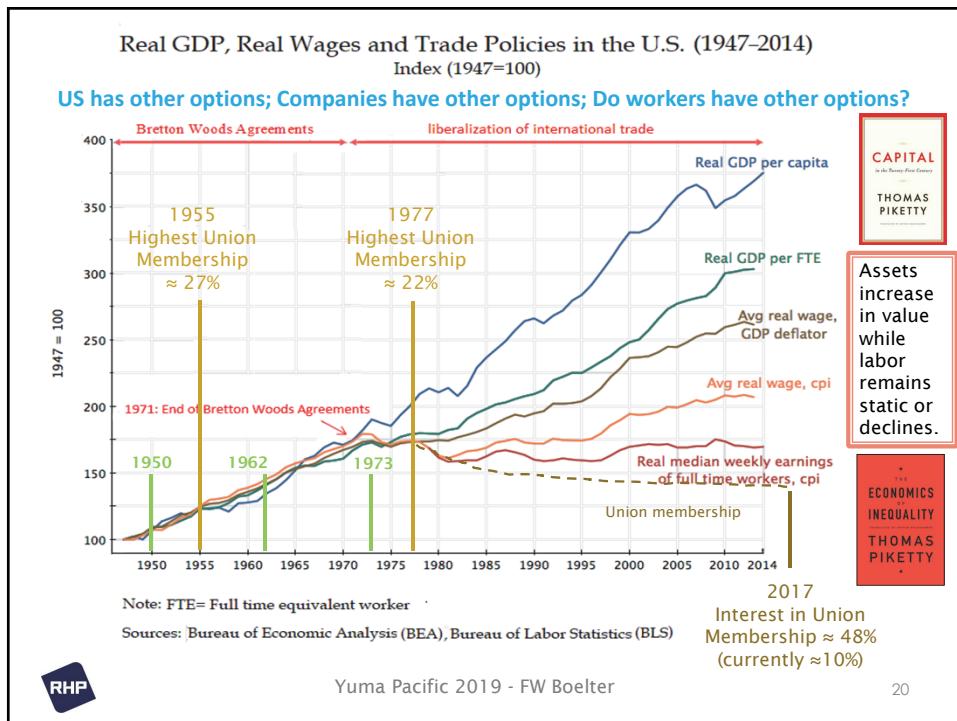
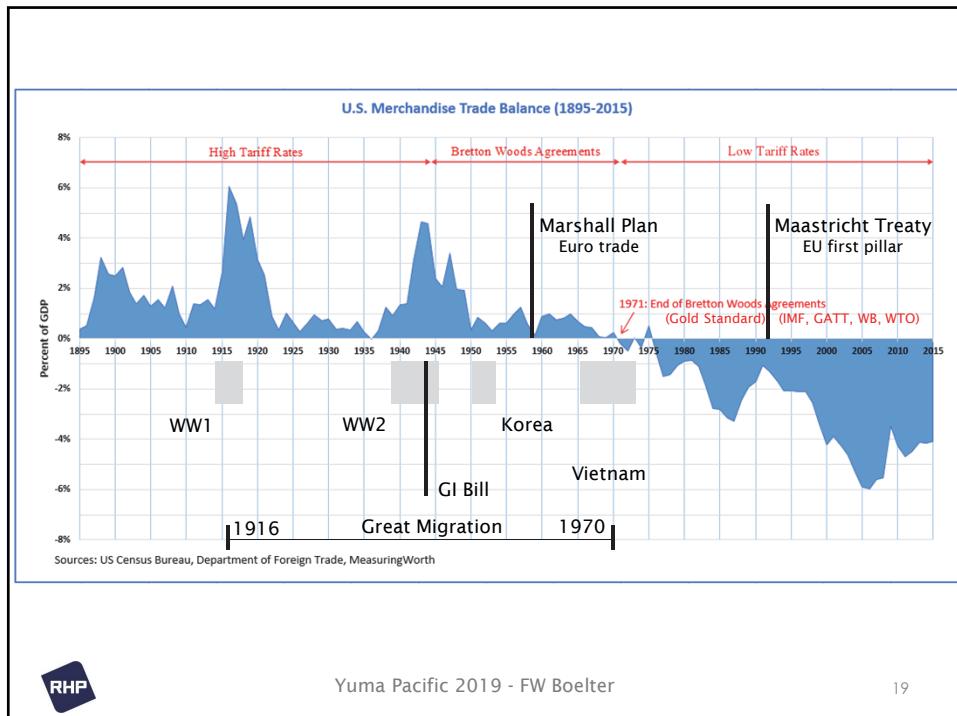
## Antitrust Laws

1. Sherman Act, 1890
2. Objectives are to:
  - a. protect the process of competition for the benefit of consumers,
  - b. make sure there are strong incentives for businesses to operate efficiently
  - c. keep prices down
  - d. keep quality up
3. Outlaws “every contract, combination, or conspiracy in restraint of trade.”
4. Workers are not mentioned.
5. Assumption has been more new jobs will be created than are lost.
6. Laws and regulations are lagging in the Fourth Industrial Revolution.



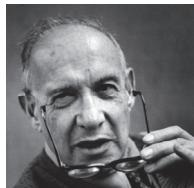
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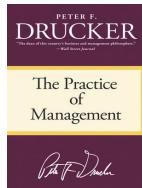


## Dumbest Idea in the World: Maximizing Shareholder Value

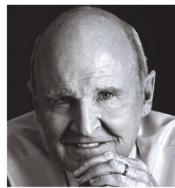
“There is only one valid definition of a business purpose: to create a customer.” (1973)



Peter Drucker  
(1909 to 2005)  
Management consultant,  
educator, and author



“Shareholder value is the dumbest idea in the world. Shareholder value is a result, not a strategy.” (3/12/2009)



Jack Welch  
(Born 1935)  
CEO of General Electric  
between 1981 and 2001



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## Costs of Steel and Aluminum Tariffs

Over 400,000 U.S. jobs lost<sup>1</sup>

GDP decline of 0.2%  
(\$36 billion)<sup>1</sup>

16 U.S. jobs lost for every 1 gained<sup>1</sup>

Decline of 2% in all imports  
and 1% in all exports<sup>1</sup>

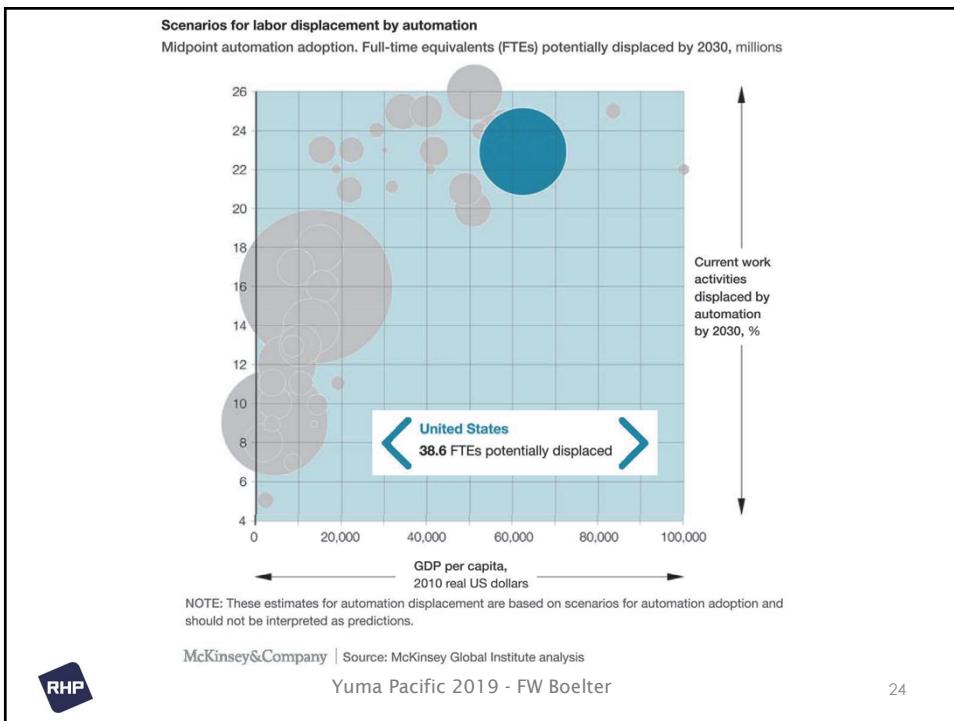
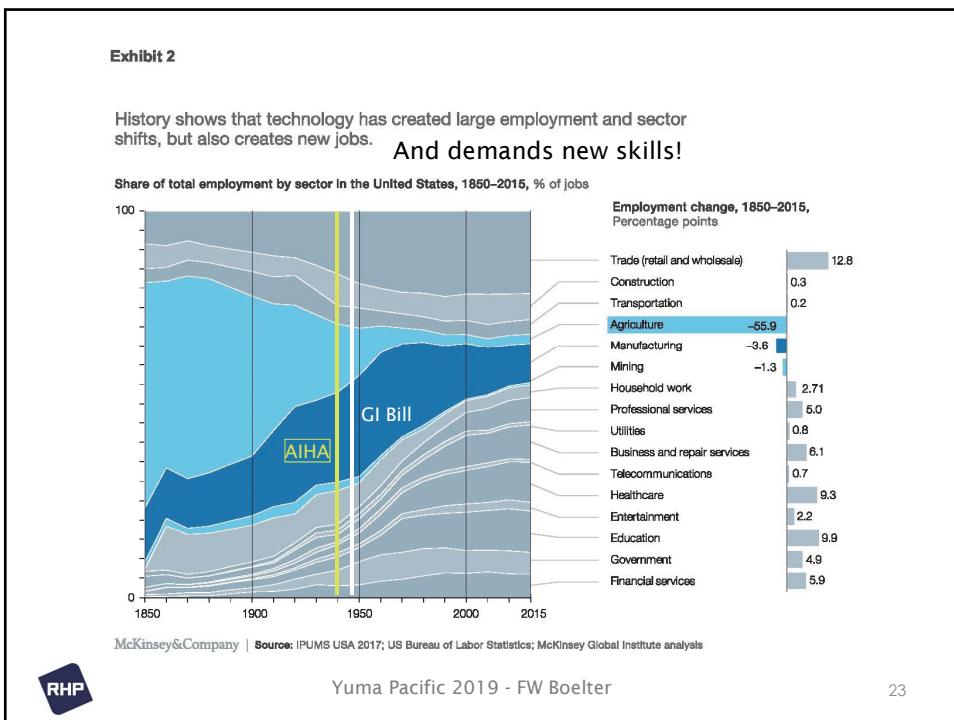
Costs to U.S. Consumers: \$7.5 billion a year, before retaliation from the European Union, Mexico and Canada<sup>2</sup>

Sources: 1) Peterson Institute for International Economics & Trade Partnership Worldwide, 2018; 2) American Action Forum, 2018



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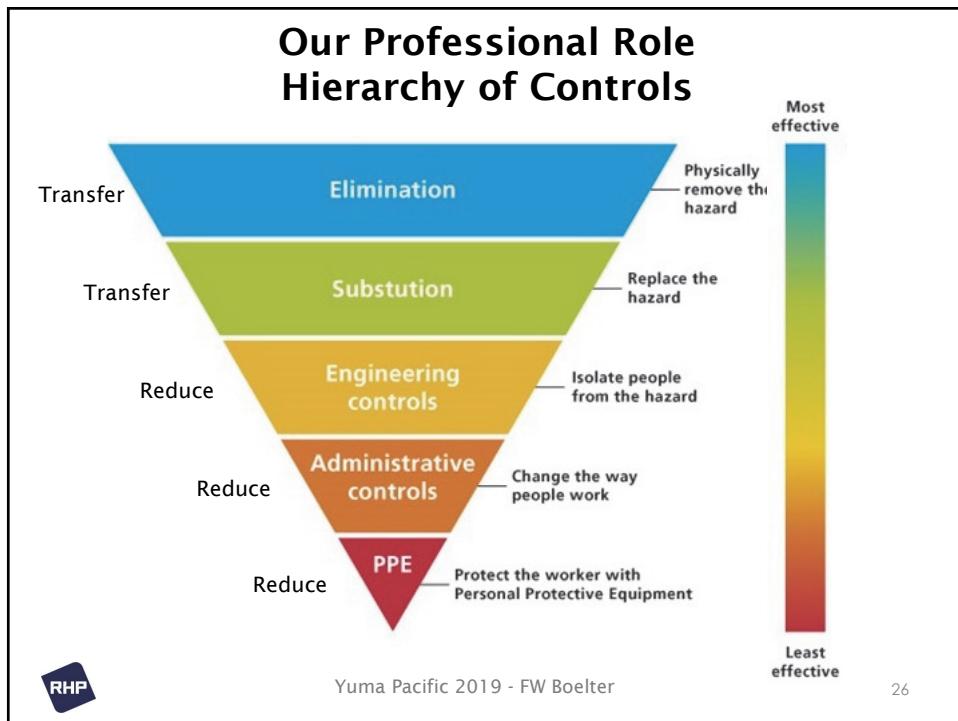


## Technology Displacement

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**Ya know, not having a job is not healthy!!**

**How about  
Universal Basic Income?**

Some say 'free money'  
Others say 'dividend'

- Duty
- Dignity
- Incentives
- Responsibility
- Purposefulness



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## Automation and UBI

"There is a pretty good chance we end up with a universal basic income, or something like that, due to automation."



Elon Reeve Musk  
(born 1971)  
Technology entrepreneur,  
investor, and engineer  
*CNBC Interview (4Nov2018)*



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## UBI and Future Projects

“Adopting a universal basic income for all people can help society think creatively with new ideas, develop new industries, and free-up people to work on important future projects.”



Ray Kurzweil  
(born 1932)  
Business Futurist  
*Letter from Ray (May 2018)*



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## One Perception of UBI



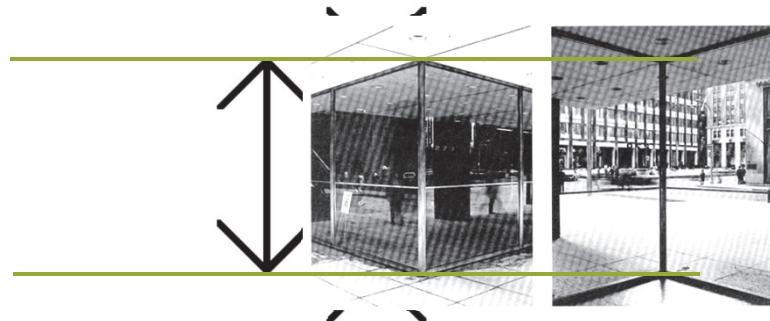
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## Speaking of Perception

### Müller-Lyer illusion (1889)

Which vertical line is longer?

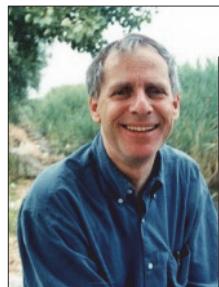


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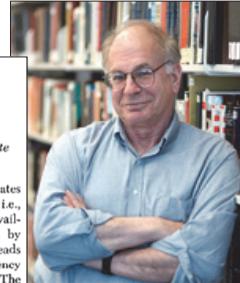
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## What Matters is What People Feel Heuristic and Biases (1973)

Amos Tversky  
Cognitive Psychologist



Daniel Kahneman  
Psychologist



### Availability: A Heuristic for Judging Frequency and Probability<sup>1,2</sup>

AMOS TVERSKY AND DANIEL KAHNEMAN  
*The Hebrew University of Jerusalem and the Oregon Research Institute*

This paper explores a judgmental heuristic in which a person evaluates the frequency of classes or the probability of events by availability, i.e., by the ease with which relevant instances come to mind. In general, availability is correlated with ecological frequency, but it is also affected by other factors. Consequently, the reliance on the availability heuristic leads to systematic biases. Such biases are demonstrated in the judged frequency of classes of words, of combinatorial outcomes, and of repeated events. The phenomenon of illusory correlation is explained as an availability bias. The effects of the availability of incidents and scenarios on subjective probability are discussed.

COGNITIVE PSYCHOLOGY 5, 207-232 (1973)



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## T&K Calculations

### Anchoring and adjustment heuristic

Two calculations – 5 seconds each

First sequence

Second sequence



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## T&K Problem A & B

### Isolation Effect

Problem A: In addition to whatever you own, you have been given \$1,000. You are now required to choose between the following options:

Option 1: A 50% chance to win \$1,000

Option 2: A gift of \$500

### The probability outcomes are identical

Problem B: In addition to whatever you own, you have been given \$2,000. You are now required to choose between the following options:

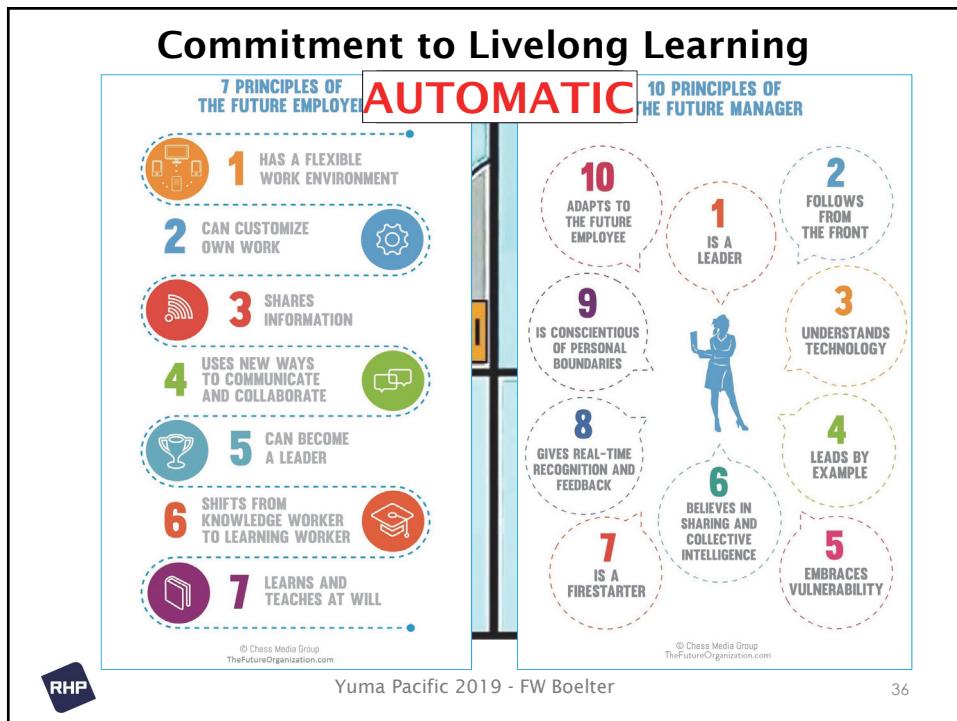
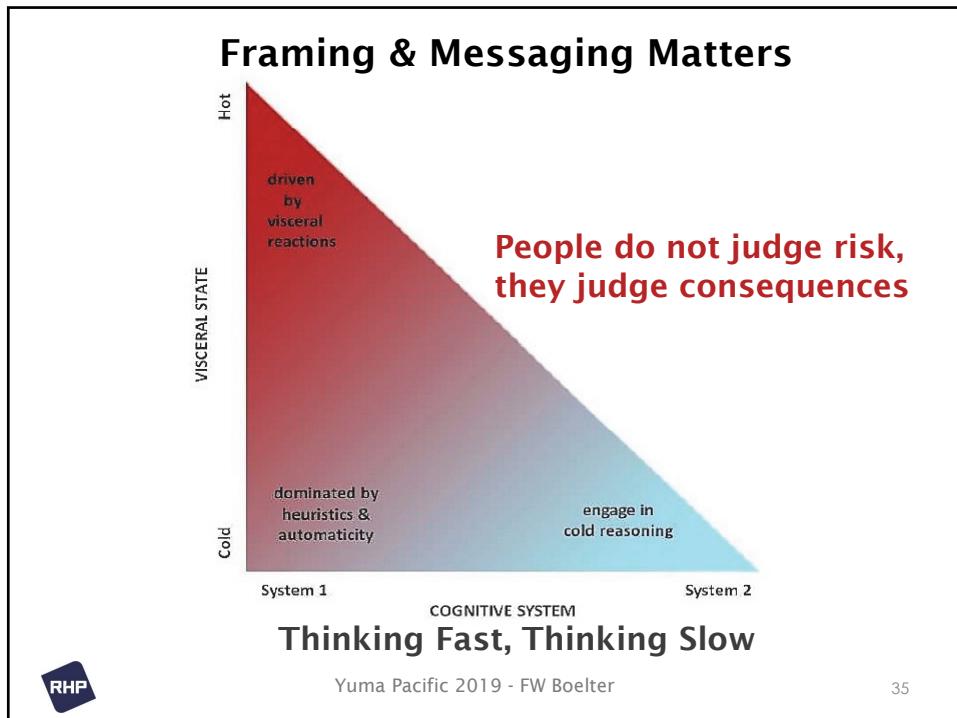
Option 3: A 50% chance to lose \$1,000

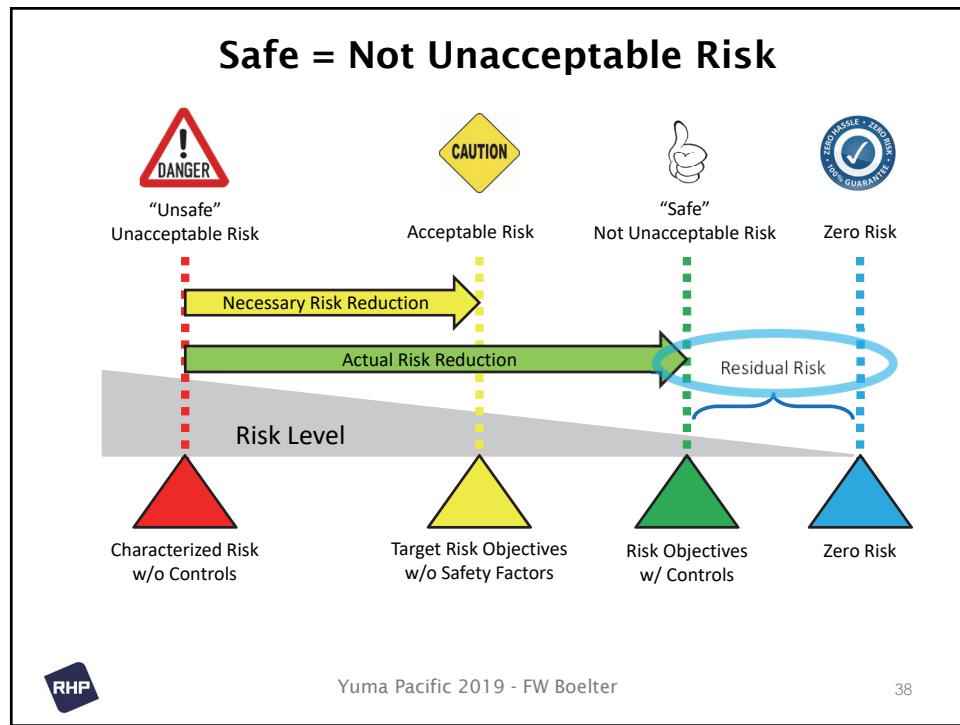
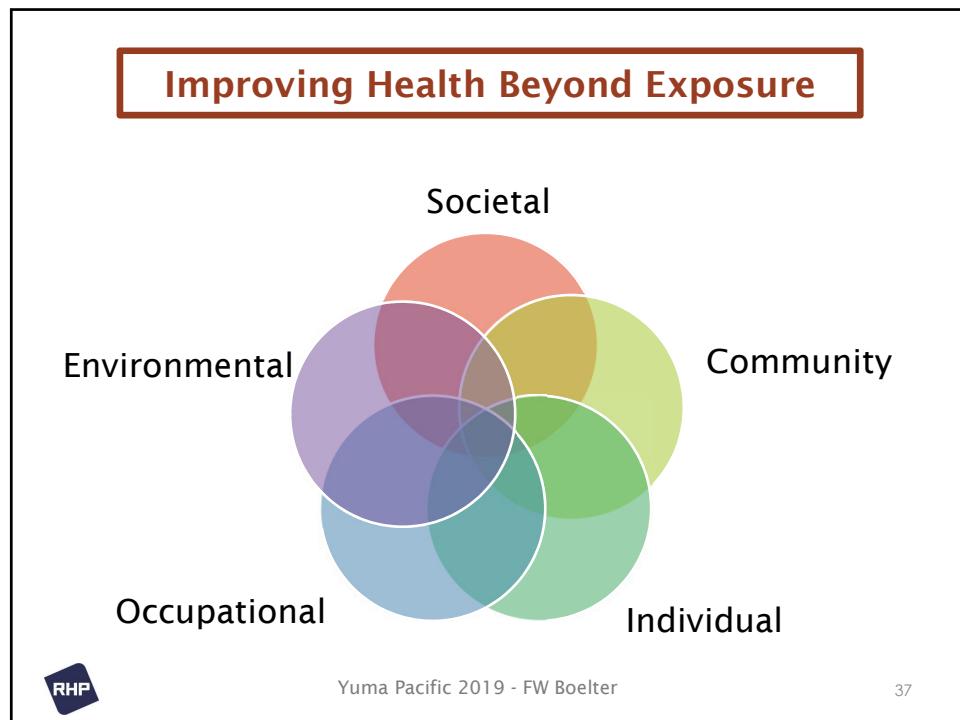
Option 4: A sure loss of \$500



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**Risk Science  
Exposure Science  
Health Science**

The cube has the following text on its faces:

- Front face: RISK SCIENCE
- Top face: Management
- Right face: Benefit-Cost Analysis
- Left face: Assessment
- Back face: Characterization
- Bottom face: Communication

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## Risk Analysis and Decision-Making

1. **Define the problem.** What decision has to be made?
2. **Define objectives.** Objectives should be measurable.
3. **Define alternatives.** What are the range of permissible options?
4. **Analyze consequences.** What are the consequences of different management actions?
5. **Analyze tradeoffs.** In most complex decisions, the best we can do is choose intelligently between less-than-perfect alternatives.
6. **Acknowledge uncertainty.** Confront uncertainty their possible consequences.
7. **Understand risk tolerance.** Be more objectives driven, transparent, and defensible.
8. **Sequence linked decisions.** Isolate and resolve the near-term issues. Gather for the future.

Risk in the **Healthy**  
**Place** of Work  
Improve Risk Analysis through Structured Decision Making  
BY FRED W. BOELTER AND CHARLES F. REINIGER

December 2018

Resynergist

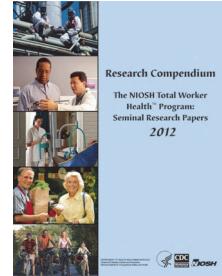
**RHP**

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## NIOSH: Total Worker Health AIHA: Protecting Worker Health

1. **Expands** beyond a traditional and historical role of assessing “exposure”.
2. **Engages** traditional occupational safety and health protection programs designed to protect workers from harms that arise from work itself.
3. **Recognizes** work is a social determinant of health; job-related factors such as wages, hours of work, workload and stress levels, interactions with coworkers and supervisors, access to paid leave, and health-promoting workplaces all can have an important impact on the well-being of workers, their families, and their communities.
4. **Beyond** any regulation, consensus standard, and policy.



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## Engagement is Key

**“If we get health right,  
everything else  
will follow.”**

$$\text{RISK} = \text{HAZARD} \times \frac{\text{EXPOSURE}}{\text{ENGAGEMENT}}$$

Warner Lecture at the 2015 IOHA/BOHS Conference in London England



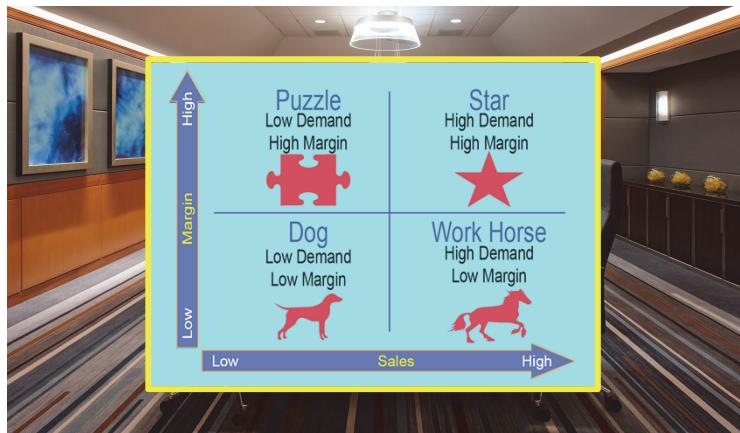
Dr. Alistair Fraser  
VP Health at Royal Dutch Shell



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**To get a seat at the table  
and have a voice in the room...  
We need to master the language of business.**



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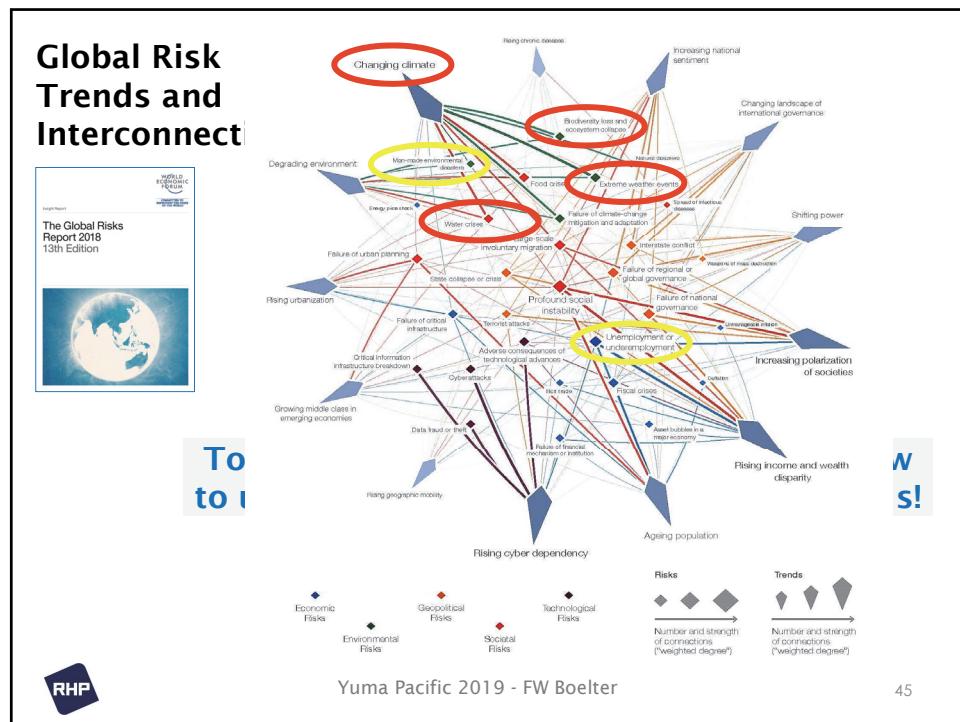
### **How Far Shall (Can) Our Profession Go to Protect Worker Health**

1. Perhaps Total Worker Health fulfills our profession's mission: Protecting Worker Health.
2. How do we meet the challenge in this globalized and nebulous place of work?
3. What additional skills do we need to learn and master beyond our historical core skills?
4. With more than 30% contingent workers in the US labor force today, are they adequately covered by laws and regulations?
5. How can the science of choice help forward looking industrial hygienists build healthy places of work?
6. Are the topics of "residual risk" and "safe" the best lens through which we can provide the greatest value to employers, workers, the public, and the environment?
7. Perhaps challenges can be addressed by mastering risk science: 1) Assessment, 2) Characterization, 3) Communication, 4) Benefit/Cost, and 5) Management.



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**Thank you**

**Total Worker Health fulfills our mission to  
protect worker health in today's globalized  
and nebulous place of work.**

**How will our profession meet the challenge?**



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